



TEAMS CLOUD VOICE CASE STUDY

Microsoft Teams Cloud Voice (TCV) is an easy-to-use, stable, secure, flexible, scalable, and viable replacement for your company phone system that leverages Microsoft’s Active Directory. Several companies we have spoken with are hesitant to replace their existing phone system with their Microsoft Teams system. One of the top reasons is they just don’t have a history with this type of move and the financial impacts of making such a change. We have gathered four examples below of what real customers experienced after changed to TCV. Your potential savings will differ, but you can see that the exploration of the change may be extremely beneficial.

INDUSTRY	COMPANY SIZE # OF EMPLOYEES	# OF LOCATIONS	PRIOR SPEND	COST SAVINGS OF TCV	IMPROVEMENTS	OTHER COST SAVINGS
Healthcare	80	3	\$2000 / mo.	Savings of 60% / mo.	True UC, Seamless user experience, Secure communication for at-home workers	Eliminated most desktop phones
Finance - Insurance Real Estate	1200	7	\$26,000 / mo.	Savings of 50% / mo.	Consolidated solution, True UC, Seamless user experience	Eliminated almost all desktop phones
Non-Profit	550	3	\$8,000	Savings of 62% / mo.	Added SMS, Consolidated solution, True UC, Seamless user experience	Eliminated local voice trunks & PRIs
Education	220	3	\$6,000	Savings of 51% / mo.	Consolidated solution, True UC, Seamless user experience	Eliminated PBX maintenance costs and local voice trunks & PRIs

Reach out to your technology brokers today for a no-cost, no-obligation discussion on migrating your voice services into Microsoft Teams.



WHY COMPANIES ARE CHOOSING TEAMS CLOUD VOICE

This is an example of what one of our Teams Cloud Voice (TCV) providers bring to their customers:

- Purpose built, cloud native platform for MS Teams (UCaaS soft switch)
- Scalable, reliable, effective, and efficient
- Tier I Carriers using a dedicated network for MS Teams Native delivery of voice through 0365 tenant to Teams users
- Native calling within MS Teams client
- Industry first Automated Onboarding of Teams voice users in minutes as opposed to weeks or months
- Azure Active Directory integration
- Failover in the cloud by rapidly forwarding numbers to another VoIP cloud platform.
- Single pane of glass Admin portal for adds, moves, hybrid deployments
- Provide our customers with full visibility into all aspects of their account
- Professional Project Management and 24/7/364) based support
- Aggressively priced premium solution for the commercial sector
- Competitively public sector pricing and NASPO contract



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