

REASONS TO USE AN INDEPENDENT CORETECH BROKER

We are your independent technology brokers focused on making technology service procurement easy. Choose us for a technology partnership that provides cost-effective solutions, unbiased provider evaluations, and strategic financial benefits. Your success is aided by our support throughout the technology lifecycle ensuring a smooth transition and long-term success.



PRESALE

Business Alignment: We align with your distinct business requirements to meet your unique business goals, including multi-provider solutions. We provide equal pricing compared to direct sales representatives.

Consolidated Options: Streamline your decision-making with our one-stop-shop approach, offering a diverse range of providers, which saving you valuable time.

Objective Assessments: Our unbiased evaluations of provider's solutions consider product quality, pricing, service standards, and the ability to accurately bill.

Strategic Financial Advantage: Stay ahead with our access to provider's current promotions and discounts, enabling you to capitalize on savings and make well-timed, cost-effective decisions without the influence of sales quotas.



IMPLEMENTATION

Project Coordination: We accompany you through the delivery of the solution. We help you work with the provider to make sure that your implementation is as smooth as possible. If there are any unforeseen hiccups, we stay with you and can escalate the issue resolution so that the project stays on track.

Transparent Advisor: Our integrity is reflected in our compensation model, which is directly tied to the success of the solutions we deliver. Count on us for honest, clear-cut guidance with no sales pressure.

Lifecycle Support: We're here to support your technology procurement needs, from evaluation, to setup, and through renewal or replacement.



POST-SALE

Long-Term Partnership Success: Unlike sales representatives from the provider, we are here for the duration of the services. As long as you have service with the provider, we are here to support you through post-sale billing and service escalations if and when they are needed.

Stable Relationship: Unlike the revolving door at most providers, we have client relationships going back decades. This long-term knowledge enables us to assist your company even when the company has employee transition.

Forefront of Technological Advancement: Our finger is always on the pulse of the latest technology innovations, providing you with cutting-edge technological insights that propel your company and it's operations forward today and into the future.

ENGAGE YOUR TECHNOLOGY SERVICES BROKER



THERE IS NO-COST OR OBLIGATION TO MEET WITH YOUR BROKER



TopGolf*
*In select markets



Microsoft
Teams



Google
Meet



Zoom



In-Person