

# TOP 12 REASONS TO USE YOUR INDEPENDENT CORETECH BROKER

### **1. Tailored Solutions with Competitive** Pricing

CoreTech Brokers

We understand your unique business needs and offer cost-effective solutions, ensuring your success without additional overhead costs. Our quotes include the same pricing as company direct reps, but without the pressure to buy.

### 2. Streamlined Solutions in One Place

We simplify your choices by offering multiple providers under one roof, saving you time and effort in finding the perfect communications and technology 7. Maximize Savings with Promotions solutions.

### 3. Unbiased Provider Evaluations

We provide impartial guidance by evaluating providers based on factors like product, price, service quality, and location, ensuring you receive the bestfit solutions.

### 4. Long-Term Partnership for Your **Success**

Our commitment extends beyond the sale; we're with you throughout the contract, offering ongoing support and expert advice, ensuring your continued success.

### 5. Honest Guidance, No Hidden Agendas

Our compensation depends on delivering quality solutions, so you can trust us to provide truthful, transparent recommendations without any pressure to oversell.

### 6. Stable and Reliable Relationship

With us, you benefit from a consistent, reliable partner, as we're independent and focused on nurturing long-term relationships to support your business.

We keep an eye on industry rates, discounts, and promotions, ensuring you get the best deals when it's time to make important decisions.

### 8. Cutting-Edge Technology Insights

We stay up-to-date with the latest business solutions, enabling us to present you with innovative technologies that can enhance your operations.

### 9. Comprehensive Support and Guidance

Our team is dedicated to meeting your communication and technology needs, assisting with implementation, resolving issues, and providing consultation for contract renewals.

### **10. Efficient Management Tools**

We offer tools to manage your communications and technology effectively, providing you with visibility, insights, and capabilities to boost your business profitability.

### 11. No Sales Quotas, No Pressure

You won't face any sales pressure or hasty decisions, as we don't operate with sales quotas, ensuring you make informed choices on your time frame, not ours.

### 12. Hassle-Free Issue Resolution and **Billing Support**

We act as your advocate when problems arise and solution provider fails to meet their Service Level Agreement (SLA). We are a second escalation point for assisting with service and billing issues saving you valuable time.

Zoom



## ENGAGE YOUR TECHNOLOGY SERVICES BROKER

In-Person\*